

Thankful for a generous community...



Helping Hands-Caring Hearts group of Polk Place raised and donated \$5,000 to become an exam room sponsor! They also collected from their neighborhood lots of items from our wish list like diapers, wipes and band-aids. Thank you!



Girl Scout Troop #2701

earned their silver award by working for months on organizing Mercy's Book Nook. Patients can now easily find a book appropriate for their age because of the color coding system the girls put in place. We so appreciate all of your hard work girls!!



Carrington Hills Apartments

donated the proceeds (\$350) from their Fall Festival Bake Sale to Mercy!



HCA supports Mercy financially and on their company's service day. This group installed chair rails in our exam rooms and put up a pavilion so our staff can have a nice covered place to eat lunch outside.

Bank of America

presented Mercy with a \$10,000 check for a grant towards our Medical Home for Chronic Care program.



Mercy Children's Clinic
1113 Murfreesboro Road,
Suite 319
Franklin, TN 37064
615-790-0567
www.MercyTN.org

mercy

Yes! I will continue to bring healthcare to ALL children at Mercy Children's Clinic!

- I will support Mercy as an **Angel of Mercy** by donating \$100 or more a month on a regular basis.
- As a **Mercy Miracle Maker** I support Mercy by donating on a regular monthly basis.

Name _____

Address _____

City _____ State _____ Zip _____

Phone Number _____ Cell Number _____

Email _____

Enclosed is my gift of: \$25 \$50 \$100 Other _____

Credit Card Visa AMEX MC Discover

_____ Exp. Date _____

Set up an automatic monthly withdrawal in the amount of: _____

Donate \$100 and we'll put your name on the Helping Hands for Mercy wall. Let us know what you'd like engraved on your hand?

3 lines maximum

Matters of mercy Winter 2010

HEALTHCARE FOR ALL CHILDREN



Reflection

As we approach another years-end, a time of reflection seems appropriate. In January, I will celebrate my 3rd anniversary with Mercy. It has been the most amazing three years of my professional life.

Having worked in a similar ministry in Philadelphia, I wasn't totally surprised by the good or the difficult aspects of a non-profit healthcare organization. The primary pitfall for most non-profits is this: running a ministry on one hand and a business on the other. If it's too "business like", you won't be able to find anyone willing to work at the reduced rates; if you run it too "ministry like", your good works will be out of business before too long. When 50% of your revenue is through donations, you must be a good steward of people's gifts or they won't support you for long. We all want to know that our money (God's money), our donated, hard earned money is being used wisely to help people. You want to and I want to support people . . . people give to people not to some building or organization necessarily.

Late in 2008 my first year, the Medical Home for Chronic Care was birthed. Now, Dr. Bell and her team are leading efforts across the state with the support of the American Association of Pediatrics and the TennCare Bureau to see an expansion of outcome based medicine practiced through medical homes. "The little clinic that could" has matured into a health center second to no other.

During the worst economic season, 2009, in most of our life-times, Mercy has been supported and cared for in astonishing ways. As the need for our services has grown, so has the support of our friends and our community. When many of our neighbors have lost their jobs, we've actually expanded our staff in order to meet demand. When we turned our last supply closet into an exam room at the old location, we looked to God to lead us to a new place and He did. He used

many of you to make that move financially possible.

In 2010, we have spent a great deal of time and energy looking at Healthcare Reform and its potential ramifications to Mercy. We've met with senators, congressmen, healthcare leaders, and people far wiser than me. As one board member stated, "let's don't be found standing in the station when the train has pulled out". While it's very safe to say that no one knows all the details, we do believe all indications are that things are going to change. The government, most likely, will be playing a larger part in health insurance - the State of Tennessee is expecting that 250,000 to 300,000 more of its citizens will be enrolled in TennCare by 2014 than currently. Since more than 50% of our children are enrolled in TennCare, that number is bound to grow substantially.

I can find no one who believes unemployment will perhaps ever reach a low of 5% again. More and more businesses are going to lessen or eliminate health insurance for their employees. What might Mercy's response to this be?

Whatever the future holds, YOU will play an important role in keeping Mercy available to those in need. Regular, monthly support is so critical to our work. With support we can count on each month, we can better plan for and be prepared for the "least of these" in our community and beyond.

Thank you for 11 years of caring for all of us at Mercy . . . for providing care for more than 50,000 visitors - that's right- nearly 60,000 encounters with you and your neighbors children and friends from all over middle Tennessee because you believe in Mercy!

Until all things are made new,

David Winningham,
CEO

P.S. Join the party . . . become an Angel of Mercy!

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Mission Statement:
To reflect the love and compassion of Jesus Christ by providing healthcare services to all children and support to their families.

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David Winningham,
Chief Executive Officer

mercy Wish List

In-kind gifts are always appreciated at Mercy Children's Clinic. Please check out our wish list below to see particular items the clinic needs. We'll be happy to issue an in-kind receipt for items donated.

Clinical and Medical Supplies

Aquaphor
Aveeno
Band-aids
Bulb Syringes
Cotton Balls
Diaper Genie
Eucerin
Lollipops (Dum-dums)
Children's Tylenol and Advil
Nasal Saline Drops
Tubes of Lanolin Cream
Digital or Electronic Thermometers
Boxes of individual alcohol pads

Miscellaneous Office Supplies

Black Sharpie Retractable Markers
Correction/White-Out Tape
Wireless Printer (similar to the Brother HL 2170 Wireless Monochrome Laser Printer)
8.5" x 11" White Copy Paper for Chronic Care Home
Small Paper Clips
Post-it-Notes
Pens (Black & Red Writing)
Pencils
Small Size Yellow Highlighters
Scotch Tape Refills
Small Desk Calendars (?)
Staplers (Desk Size)
Letter Size Legal Pads

Social Services and Counseling

Sandtray Miniatures and Sandtray Toys
Sandtray Sand/Moon Sand
Board Games (Ages 5 - 18 yrs old...please visit our website for specific list)
"Boundaries: When to Say Yes, How to Say No to Take Control of Your Life,"
by Henry Cloud, John Townsend, John Sims Townsend
Diapers and Baby Wipes
Dry Erase Boards (Similar to Board Dudes Dry Erase Boards)
Gasoline Gift Cards in \$10.00 Increments (Shell, BP, etc)
Good Behavior Charts with Stickers
Grocery Gifts Cards to Publix, Kroger, Walmart
Kid's Round Rug
"Parenting With Love and Logic : Teaching Children Responsibility,"
by Foster W. Cline, Jim Fay
"Parenting Your Out-of-Control Teenager," by Scott P. Sells
Small Toys to fill Treasure Box (see OrientalTrading.com)



Angels of Mercy

It takes nearly \$3 million annually to keep the doors of Mercy open. Approximately 50% is generated through commercial insurance reimbursements, TennCare reimbursements, and sliding scale fee payments from uninsured patients. The other 50% comes from the generous support of individuals, corporations, and foundations.

Angels of Mercy are supporters who provide gifts of \$1,200 or more annually. This group exemplifies the spirit of giving and fulfills the ministry of Mercy by this type of yearly contribution. Consistent, regular support is so important to our work. **By providing on a monthly basis you are ensuring continued healthcare for ALL children.**

By joining this exclusive club you'll receive a plaque and signed letter from our CEO for your den or office recognizing your generous support. Additionally, you'll receive an "I Support Mercy" mug, an "Angels of Mercy" decal for your car that will dictate to the community your support of this great home-grown ministry and an invitation to an exclusive dinner party where we'll gather our "Angels" to celebrate the great work YOU are making happen.

Mercy Miracle Makers are also consistent supporters of Mercy; donating any amount under \$100 on a regular monthly basis. This group will receive an "I Support Mercy" mug and car decal.

We encourage both Angels of Mercy and Mercy Miracle Makers to set up an automatic withdrawal by giving us either your credit card number or bank account information. By doing this you'll save time and money by not having to mail a check. It also saves Mercy administrative cost as we'll only send you an annual statement for tax purposes.

Fill out the form for either Angels of Mercy or Mercy Miracle Maker and we'll debit your checking account or credit/debit card in the amount you choose.

Contact our development office with any questions:
development@mercytn.org or 615-790-0567 ext 237

Christmas at Mercy!



This event could not take place if it weren't for the generous support of our community. To **help make sure each child receives a gift we're accepting new, unopened and unwrapped Christmas presents at the clinic until Friday, December 10th.**

Also, if you are available to volunteer that day please contact sarab@mercytn.org or 615-790-0567 ext 291.



AB's Story...

AB has a child who is a patient here at Mercy Children's clinic who recently missed an appointment. Being the good nurse that she is, Gina phoned AB when her child missed a patient appointment. AB proceeded to relate to Gina how she was in the hospital for a respiratory illness and neurologic disorder and was nervous about going home because she was in a situation of domestic violence in her home. Gina proceeded to refer AB to Mercy Family Services. Sara, in MFS, received the referral and was able to help arrange for safe housing options for AB as well as some clothing for her upon her release from the hospital.

This is just one example of how Mercy Children's Clinic and Mercy Family Services work together to care for not only our pediatric patients, but for their families as well. We often meet families at a point of maximal stress where they reach out to us, having nowhere else to turn, and we are able to by God's grace help them in their time of need. Our hope is to reflect Jesus' love to them and, in so doing, be used by God to open their hearts to the gospel, a heart change that only God can accomplish. **-Dr Alex Brunner, Clinical Director**

